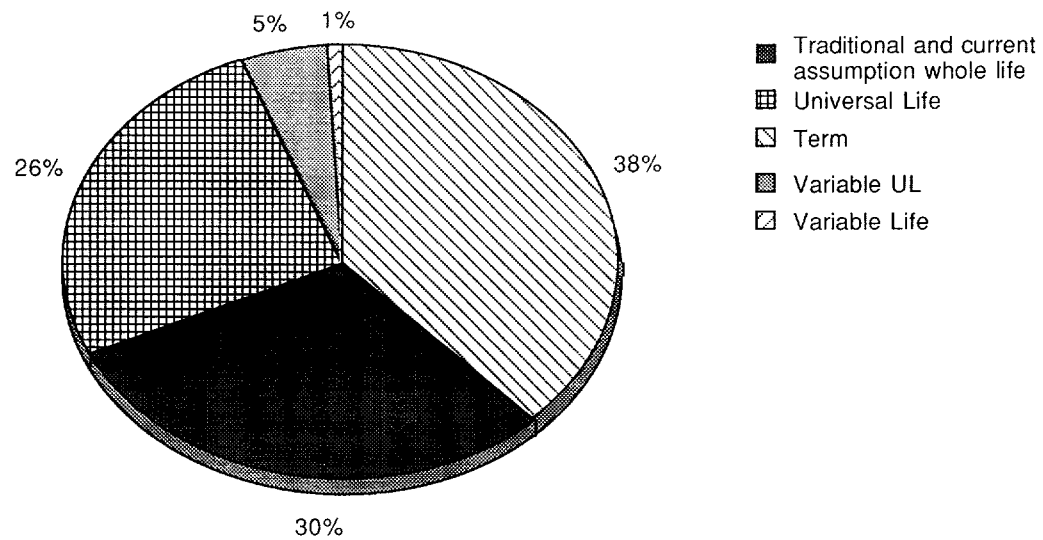


### 1989 LIFE PRODUCT MARKET SHARE By Face Amount

1392



PANEL DISCUSSION  
CHART 2

Source: LIMRA